

Monthly Resale Report

PREPARED BY
Community Services Department

MUTUAL
Third

October 2018

Month	NO. OF RESALES				TOTAL SALES VOLUME IN \$\$				AVG RESALE PRICE			
	2018	2017	2016	2015	2018	2017	2016	2015	2018	2017	2016	2015
January	25	38	30	39	\$8,807,150	\$14,513,062	\$10,663,350	\$11,735,750	\$352,286	\$381,923	\$355,445	\$300,917
February	29	28	31	27	\$12,600,892	\$9,887,500	\$11,354,000	\$7,690,000	\$434,514	\$353,125	\$366,258	\$284,815
March	38	42	44	41	\$16,909,199	\$15,185,800	\$14,408,861	\$16,302,100	\$444,979	\$361,567	\$327,474	\$397,612
April	46	45	49	51	\$18,869,626	\$18,847,150	\$18,170,528	\$14,509,805	\$410,209	\$418,826	\$370,827	\$284,506
May	38	44	44	43	\$15,452,990	\$18,157,951	\$13,703,900	\$12,983,750	\$406,658	\$412,681	\$311,452	\$301,948
June	37	49	42	45	\$16,981,138	\$21,011,450	\$12,838,300	\$15,321,388	\$458,950	\$428,805	\$305,674	\$340,475
July	24	36	46	50	\$9,892,800	\$13,526,020	\$16,112,500	\$16,392,300	\$412,200	\$375,723	\$350,272	\$327,846
August	40	47	56	41	\$17,327,000	\$17,967,189	\$21,085,200	\$12,231,250	\$433,175	\$382,281	\$376,521	\$298,323
September	24	46	41	43	\$12,552,692	\$16,020,038	\$12,651,500	\$15,332,500	\$523,029	\$356,001	\$308,573	\$356,570
October	34	46	40	44	\$14,146,300	\$18,804,700	\$13,386,500	\$12,924,787	\$416,068	\$408,798	\$334,663	\$293,745
November		49	43	38		\$19,847,200	\$16,453,200	\$12,332,000		\$405,045	\$382,633	\$324,526
December		38	36	33		\$18,509,275	\$12,528,800	\$11,532,800		\$487,086	\$348,022	\$349,479
TOTAL	335	421	423	424	\$143,539,787	\$163,920,860	\$144,374,639	\$135,423,630				
MON AVG	33.5	42.1	42.3	42.4	\$14,353,979	\$16,392,086	\$14,437,464	\$13,542,363	\$429,207	\$387,973	\$340,716	\$318,676
% CHANGE-YTD	-20.4%	-0.5%	-0.2%	19.8%	-12.4%	13.5%	6.6%	16.6%	10.6%	13.9%	6.9%	-0.9%

% Change calculated (This Year - Last Year)/Last Year

Percent calculation only includes YTD figures in black.